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AGENDA

Business Meeting of the Niagara Falls Water Board June 24, 2024 at 5:00 p.m.

**Water Treatment Plant Conference Room
5815 Buffalo Avenue, Niagara Falls New York 14304**

Meeting may be attended in person or via videoconference – visit NFWB.org for details. Please refer to work session packet posted to NFWB.org for copies of documents noted on agenda that are not part of this packet.

1. Preliminary Matters

a. Attendance:

Asklar (Board Member/Chairman of Finance/Member Exec. Staff Review Cmte.) _____

Forster (Chairman) _____

Kimble (Board Member) _____

**Larkin (Board Member/Vice Chairwoman/Governance Chairwoman/
Chairwoman Exec. Staff Review Cmte.) _____**

Leffler (Board Member/Member Exec. Staff Review Cmte.) _____

b. Presentations

**i. Understanding Sewer Surcharge Conditions – Why Water Backs up
Into Basements**

**ii. Overview of Medicare Supplement Plan Enrollment for Retirees
Over Age 65**

c. Public Comments (All speakers must register with the meeting clerk prior to roll call and are limited to three minutes per person – total time for all speakers may not exceed one hour).

- d. **Comments from Chairman Forster**
 - i. **2024 Budgeted Expenses - Expenditures of User Rates, Fees, and Charges Less Debt Service**
 - e. **Letters and Communications**
 - i. **2024-06-13 - FEMA Notification of Payment for December 2022 Snowstorm Costs (\$9,285.37)**
 - ii. **2024-06-12 – COVID Wastewater Surveillance Update Memorandum**
 - iii. **Annual Drinking Water Quality Report for 2023**
 - f. **Prior Meeting Minutes**
 - i. **Draft May 20, 2024 Meeting Minutes**
2. **Executive Director – Sean Costello**
- a. **WWTP Project Budget Tracker**
 - b. **WWTP Construction Schedule Tracker**
 - c. **Financial Award Summary**
3. **Operations Executive – David Conti**
4. **Outside Infrastructure Updates – David Conti & Michael Eagler**
5. **Engineering – Douglas Williamson**
6. **Personnel Items – David San Lorenzo**
- a. **June 24, 2024 Personnel Actions**
 - b. **Union Time Paid by Water Board**
7. **Information Technology (IT) –Jonathan Joyce**

8. Finance – Michael Smith

- a. Revenue Budget Performance Report through 5/31/2024**
- b. Sewer Fund Expense Budget Performance Report through 5/31/2024**
- c. Water Fund Expense Budget Performance Report through 5/31/2024**
- d. Board Fund Expense Budget Performance Report through 5/31/2024**
- e. Key Bank and Bank on Buffalo Balance Report**
- f. Wilmington Trust Balance Report**
- g. Treasury Account Balance Report**
- h. Capital Payments**
- i. Budget Amendments Report**

9. Questions Regarding May 2024 Operations and Maintenance Report

10. Safety – John Accardo

11. General Counsel and Secretary – Sean Costello

12. From the Chairman

13. Resolutions

2024-06-001 – RENEWAL OF PERMA WORKERS COMPENSATION POLICY

- a. Workers Compensation Insurance Renewal Proposal**

2024-06-002 – AUTHORIZING PROCUREMENT OF ELECTRIC VEHICLE AND DISPOSAL OF DIESEL SUV

- a. McGuire Chevrolet 2024 Blazer EV Quote with Trade In**
- b. Information About EV Tax Credit Eligibility for State and Local Governments**

2024-06-003 – PROCUREMENT OF VERKADA HARDWARE AND SERVICES

- a. 2024-05-20 - Insight Quotation 0227429560 – Hardware**
- b. 2024-05-20 - Insight Quotation 0227429576 - Software Licenses**

2024-06-004 – AMENDMENT TO EXECUTIVE DIRECTOR’S EMPLOYMENT AGREEMENT

- a. Draft Amendment No. 2 to Costello Employment Agreement**

**2024-06-005 – PROCUREMENT OF SET OF IMPELLERS FOR WTP LEAD
HIGH LIFT PUMP NO. 2**

- a. **2024-06-20 - Fluid Kinetics Quote for Set of OEM Replacement WTP Lead High-Lift Pump Impellers**
- b. **2024-06-19 - Sole Source Letter - Fluid Kinetics as Exclusive Regional Distributor of OEM Floway Pump Products**

Anticipated Additional Resolution for June 24 Meeting:

- i. **W-2024-06-006 – AWARD BID FOR COMBINED SEWER MAIN REPAIR ON PINE AVENUE BETWEEN 15TH ST. AND TRONOLONE AVE.**
Note: Pending bid opening scheduled for June 21, 2024.

14. Unfinished/Old Business

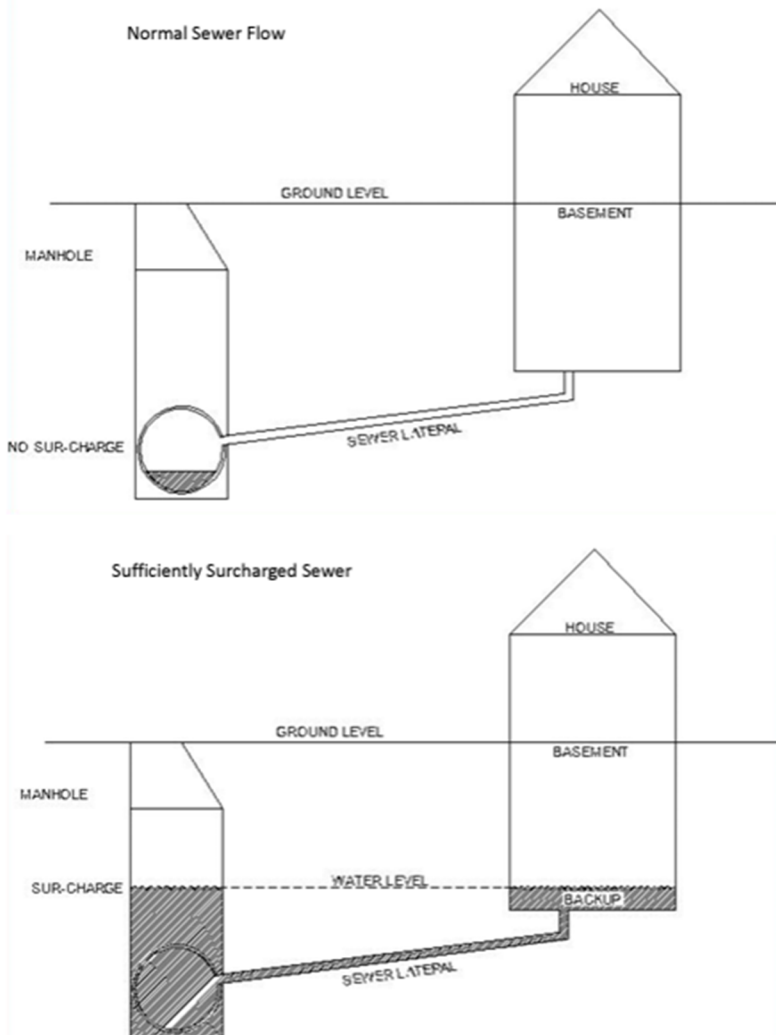
15. New Business & Additional Items for Discussion

16. Executive Session (if needed)

17. Adjournment of Meeting

UNDERSTANDING SEWER SURCHARGE – WATER IN BASEMENTS

Heavy rain – and sometimes melting snow – can result in a situation where there is too much water for the sewer pipes to carry away. The amount of water a sewer pipe can carry can be limited by the size of that pipe. Think of draining a swimming pool with a garden hose versus a fire hose.



When the design capacity of a sewer is exceeded, it is surcharged. Basement areas below the water level may backup.

If your building recently has experienced a backup for the first time, it may be because of unique storm conditions or because of increased inflow and infiltration into the sewer. Infiltration occurs when parts of the system have deteriorated, allowing groundwater to enter the sewer through holes, cracks, joint failures, and faulty connections. Water that enters through connections like gutters and uncapped sewer cleanouts is called inflow. Inflow and infiltration increase the likelihood that there will be too much water and the sewers will surcharge.

Once the rain stops, surcharged sewers are able to drain away excess water. Water that backed up into basements can recede.

The Water Board has great sympathy for property owners who experience basement backups during heavy rain or snowmelt events. Its crews work hard to maintain the sewer system so that it performs as well as possible.

However, the Water Board cannot function as insurer for all users of the sewer system or pay claims for damages that occur when basements back up because the amount of water exceeds the design capacity of the sewer pipes to carry it away. For these reasons, the Water Board strongly urges all building occupants to consider purchasing insurance policies that provide coverage for water backups.

If you experience water in your basement during dry weather, it may indicate a problem with the Water Board's sewer system. Please report the issue to the Water Board at (716) 283-9770 and we will respond as soon as possible; problems with Water Board sewer mains that impact buildings are made a priority for repair.

Facts and Frequently Asked Questions for Retiree Medical Coverage

The Water Board's contracts with the majority of its retirees provide for medical benefits in retirement. The applicable Collective Bargaining Agreements provide that these benefits will be supplemental to Medicare when a covered individual reaches age 65.

For example, the 2005-2010 CBA provided:

Section 10.2 – Health Care Program for Retirees

1. **Qualification:** All employees covered by the terms of this Collective Bargaining Agreement and who retire and have reached age fifty (50) and who have accumulated a combination of years worked plus their age so that such combination totals seventy (70) or greater, shall be entitled to a Health Care Program in accordance with the plan as provided for in Section 10.1 (Tier I or Tier II coverage) until the individual reaches the age of sixty-five (65), at which time the Niagara Falls Water Board agrees to provide group hospitalization and surgical benefits as provided in Section 10.1 supplemental to Medicare for those who qualify under this Agreement. Additional restrictions for new hires are identified in 10.2.3.

The 2017-2024 CBA contains the same language:

Section 10.2 – Health Care Program for Retirees

1. **Qualification:** All employees covered by the terms of this Collective Bargaining Agreement and who retire and have reached age fifty (50) and who have accumulated a combination of years worked plus their age so that such combination totals seventy (70) or greater, shall be entitled to a Health Care Program in accordance with the plan as provided for in Section 10.1 (Tier I or Tier II coverage) until the individual reaches the age of sixty-five (65), at which time the Niagara Falls Water Board agrees to provide group hospitalization and surgical benefits as provided in Section 10.1 supplemental to Medicare for those who qualify under this Agreement. Additional restrictions for new hires are identified in 10.2.3.

To give effect to these contract provisions, Water Board staff worked closely with Highmark Blue Cross to ensure that the supplemental Medicare plan, Forever Blue Plan 799, provided benefits as close as possible to the medical plan retirees hired prior to January 1, 2008 were enrolled in. Because there is a limited window for enrollment in this type of program, in May 2024 the Water Board sent information about the supplemental Medicare plan to retirees over 65 years in age and is switching these employees to the Forever Blue 799 plan effective July 1.

The Water Board and Highmark hosted several informational meetings for retirees and have answered dozens of phone inquiries in an attempt to help retirees understand the Forever Blue 799 plan and coverage. Many retirees are excited to enroll in the Forever Blue 799 plan which contains some enhancements not available under their current plan. **Complete details are available to retirees by calling Director of Administrative Services David San Lorenzo at (716) 283-9770 or Highmark Senior Client Manger Raphael Rodriguez at (716) 912-4466.**

Some highlights of the Forever Blue 799 Plan include:

- Covered retirees will continue to pay \$0 for your insurance premium.
- \$0 copays for Medical and Hospital coverage in network.
- \$0 co-pay for in-network inpatient hospital care and all outpatient physician services.
- \$0 first tier preferred generic drugs and \$1 for all other tiered medications.
- \$0 co-pay for your annual physical and over 20 preventive services (i.e., physical, routine colonoscopy and mammogram, flu vaccine etc.)
- \$0, gym membership at all Silver Sneakers participating facilities (over 16,000 nationwide).
- \$0 co-pay for Diabetic supplies, monitors, lancets, test strips, incl. diabetic shoe inserts and compression stockings.
- \$300 Vision allowance you can use toward the cost of eyewear.
- \$300 Dental allowance for dental care.
- \$500 allowance for Acupuncture and Massage benefits.
- \$0 routine chiropractic benefits up to 12 visits a year.
- Hearing Aid benefit (through TruHearing) provides hearing aids at a \$499 or \$799 copayment per aid.

Frequently Asked Questions

1. **The first letter I received in the mail indicated that I have Tier 1 Medical benefits but when I retired, I was Tier 3. What does this mean?**
 - Tier 1 Medical refers to the level of benefits that you and your spouse are eligible to receive as a retiree. This is a separate tier system and has no relation to the NYSLRS.

2. **Will my spouse be able to continue to receive health insurance benefits when I transition to the Medicare plan?**
 - Yes, the change to the Forever Blue plan will not affect your spouse's eligibility to receive coverage for life. **Covered spouses under age 65 will continue to be covered under the PPO 812 plan until age 65.**

3. **I have Dental and Vision coverage through the Water Board already. What happens to that coverage when I am enrolled in the Forever Blue Plan 799?**
 - **Dental**
 - Current dental coverage (NOVA) remains the same.
 - The Forever Blue plan provides a \$300 allowance for any dental care at any dental provider – in addition to your current dental coverage. You can use these dollars to help pay for any copays or coinsurance that you have *after* using your Dental coverage through NOVA. Receiving the reimbursement, which is \$300 per member per year, requires you to complete a reimbursement form and an itemized receipt. Please allow 6-8 weeks for processing.

 - **Vision**
 - Current vision coverage (EyeMed) remains the same.
 - The Forever Blue plan also offers a Vision benefit in which you receive a \$300 allowance at Davis Vision providers. You cannot mix the two coverages unfortunately. You can choose to purchase your regular glasses with one benefit and purchase prescription sunglasses with the other if you choose.

4. Why do I need to reach out to my doctors and specialists and notify them that my coverage is changing?

- Whenever there is an insurance change it is extremely important that you notify your doctors and specialists. This will allow them the time to account for any changes they may need to make on their end whether it be an authorization for a procedure, update prescription requests or medical authorizations which will help ensure claims are processed correctly and that you are able to receive the care you need without interruption.

5. Why is the Niagara Falls Water Board requiring me to switch to this plan?

- The NFWB negotiated into prior Collective Bargaining Agreements that retirees over age 65 will receive their health insurance benefits supplemental to Medicare. The Forever Blue 799 plan is a PPO Medicare Supplement plan designed to meet the needs of Water Board retirees and to provide as good as or better coverage than the plans it is replacing. Medicare supplement plans help address the skyrocketing costs of health coverage that affect all employers large and small. The plan offers the flexibility to provide similar benefits to what retirees are currently provided, at a lower cost to the NFWB, while at the same time providing supplemental benefits that retirees enjoy such as \$0 fitness (gym) membership, preventive services, dental/vision benefits etc.

6. Are there other benefits with the Forever Blue plan that I might be interested in?

- **Yes!** You are urged to review the attached Enrollment book which provides additional information about additional services and or programs you have available to you. Examples include:
 - **Annual Rewards program** — members receive \$20 for receiving their Annual Wellness visit, colorectal screening, and breast cancer screenings
 - **Care at Home program** - \$0 in home care for members
 - **Comprehensive Case and Disease Management services**
 - **Telemedicine services**

7. Does the Forever Blue plan cover prescriptions?

- Yes, the Forever Blue plan has a 5-tier prescription plan, copays are \$0/\$1/\$1/\$1/\$1 which are similar to the copays most of you pay today for your prescriptions. The plan also *offers* mail order at just 2 co-pays for a 90-day supply. The list of drugs will differ slightly from your current formulary. Please refer to the formulary included in the enrollment kit mailed to retirees over 65 for your reference. Can't find your drug? Please reach out to the Highmark number above for help!

8. Will Forever Blue cover me when I leave the area while on vacation or for longer periods during the winter months?

- You will have access to in-network and out-of-network providers doctors when traveling throughout the nation. The Medicare PPO Network Sharing program provides flexibility while traveling, allowing you to receive the same great care you are used to getting at home, at the same cost. Should you receive services from an out-of-network provider, your copays will be slightly higher. While travelling outside of the U.S. you can receive urgent and emergency care worldwide.

9. Can I remain enrolled in the Forever Blue 799 plan if I decide to move permanently outside of Western New York?

- Yes, the plan will allow you to reside anywhere in the United States.



MINUTES

Business Meeting of the Niagara Falls Water Board May 20, 2024 at 5:00 p.m.

Water Treatment Plant Conference Room
5815 Buffalo Avenue, Niagara Falls New York 14304

Meeting could be attended in person or via videoconference.

1. Preliminary Matters

Chairman Forster called the meeting to order at 5:00 p.m.

a. Attendance:

Asklar (Board Member/Chairman of Finance/Member Exec. Staff Review Cmte.) *Present*

Forster (Chairman) *Present*

Kimble (Board Member) *Present via Videoconference*

Larkin (Board Member/Vice Chairwoman/Governance Chairwoman/
Chairwoman Exec. Staff Review Cmte.) *Present*

Leffler (Board Member/Member Exec. Staff Review Cmte.) *Present*

b. Public Comments (All speakers must register with the meeting clerk prior to roll call and are limited to three minutes per person – total time for all speakers may not exceed one hour).

Brandon Gorcheck requested that the Board approve an exception to its adjustment policy to allow a larger adjustment to the bill for his home on 78th Street. The leak at issue was in a water line running to his garage, and the leak did not surface, it entered a parallel sewer lateral. He is a truck driver and requests an adjustment equal to one-half of his approximately \$4,000 bill.

Sean Rogan requests an exception to the Board's adjustment policy following a leak at his property on 67th Street. His bill totaled \$2,340 and he requests more than the \$1,000 adjustment he received per Board policy.

Both individuals were instructed to contact Mr. Majchrowicz for follow-up.

c. Comments from Chairman Forster

i. 2024 Budgeted Expenses - Expenditures of User Rates, Fees, and Charges Less Debt Service

Motion by Board Member Larkin and seconded by Board Member Leffler to enter into executive session at 5:14 p.m. Chairman Forster stated that the purposes for the executive session were to discuss matters related to public employee collective bargaining negotiations and matters related to the appointment of a particular person.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

Motion by Board Member Asklar and seconded by Board Member Larkin to exit executive session at 5:41 p.m.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

Motion by Board Member Larkin and seconded by Board Member Leffler to appoint Sean Costello Executive Director.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

d. Presentations (none scheduled)

e. Letters and Communications

- i. 2024-05-06 – COVID Wastewater Surveillance Update Memorandum**
- ii. WWTP Order on Consent Q1 2024 Quarterly Progress Report**

f. Prior Meeting Minutes

i. Draft April 22, 2024 Meeting Minutes

Board Member Larkin asked that a typographical error on page three of the draft minutes be corrected.

Motion by Board Member Larkin and seconded by Board Member Asklar to approve the draft April 22, 2024 minutes as corrected.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

2. Acting Executive Director – Sean Costello

- a. WWTP Project Budget Tracker (CPL)**
- b. WWTP Construction Schedule Tracker (CPL)**
- c. Financial Award Summary (CPL)**

Mr. Costello thanked the Board for its confidence in him upon his appointment as Executive Director.

He noted with respect to Resolution No. 5 in the packet that for almost a decade the NFWB has been having conversations about the WWTP effluent turbidity and appearance. The WWTP SPDES permit is currently undergoing a full technical review. The current treatment plant cannot meet anticipated new limits and requirements. The proposed Order on Consent offers time to design and implement improvements necessary to water quality, provides interim effluent limitations pending the completion of the necessary work, and greatly will enhance the Board's ability to obtain grant funds, as projects required by Consent Orders receive extra points in the grant scoring process.

Mr. Meyers from CPL updated the Board on the anticipated delivery date for the new chlorine scrubber. Work will begin in July and be complete in August, at least a month ahead of schedule.

3. Operations Executive – David Conti

Mr. Conti noted that a recent inspection by EPA for Safe Drinking Water Act compliance at the WTP went very well. Parts have been ordered to rehabilitate the lighting in the tunnel to the Gorge Pump Station. He is applying to NYSDOH to have planned confined space training count for operator recertification credits.

Chairman Forster asked Mr. Conti to take over the Generator and Main Pump No. 2 projects at the WTP.

4. Outside Infrastructure Updates – David Conti

Mr. Conti observed that the Operations and Maintenance report shows an uptick in bypass pumping. This can be attributed to stormy weather.

5. Engineering – Douglas Williamson

Mr. Williamson explained that the water mains that are part of a planned grant application to be authorized by one of the resolutions in the Board packet were selected based on an analysis of the system to find where there is bottleneaking. All but one of the mains is a 4” main, and will be replaced with larger diameter pipe. This will help increase flow to some of the “red” hydrants in the system that have lower volumes of water available.

6. Personnel Items – David San Lorenzo

a. May 20, 2024 Personnel Actions

7. Information Technology (IT) – Jonathan Joyce

Mr. Joyce was off; Mr. Costello reported that IT has been working on further enhancements to security at the Gorge Pumping Station including access cards for elevator use. They are deploying mobile device management (MDM) software on all Board-issued cell phones to enhance security; this will allow blocking of certain applications. There is now functional surveillance camera coverage for the 56th Street water tank.

8. Finance – Brian Majchrowicz

- a. Revenue Budget Performance Report through 4/30/2024**
- b. Sewer Fund Expense Budget Performance Report through 4/30/2024**
- c. Water Fund Expense Budget Performance Report through 4/30/2024**
- d. Board Fund Expense Budget Performance Report through 4/30/2024**
- e. Key Bank and Bank on Buffalo Balance Report**
- f. Wilmington Trust Balance Report**
- g. Treasury Account Balance Report**
- h. Capital Payments**
- i. Budget Amendments Report**

9. Questions Regarding April 2024 Operations and Maintenance Report

10. Safety – John Accardo

Mr. Accardo noted that Workers Compensation Carrier PERMA performed its annual inspection on May 7. The representatives were very pleased to learn of the revamped and active safety committee and that the Emergency Action Plan recently was updated. Later in May there is training scheduled for the WTP and WWTP in process failure analysis, and in July relevant personnel will be trained by PERMA in traffic flag person safety.

11. General Counsel and Secretary – Sean Costello

12. From the Chairman

13. Resolutions

2024-05-001 – ESRI SOFTWARE RENEWAL

a. 2024-04-20 - Esri Software License Renewal Quotation

Motion by Board Member Leffler and seconded by Board Member Kimble to approve.

Asklar __Y__ Forster __Y__ Kimble __Y__ Larkin __Y__ Leffler __Y__

Motion carried, 5-0.

2024-05-002 – CHANGE ORDERS FOR WWTP PROJECT 3 CONTRACTS 3E AND 3GC CLOSEOUT

a. 2024-04-08 - WWTP Project 3GC Change Order 3 – Credits

b. 2024-04-08 - WWTP Project 3E Change Order 3 - Credits

Motion by Board Member Leffler and seconded by Board Member Larkin to approve.

Asklar __Y__ Forster __Y__ Kimble __Y__ Larkin __Y__ Leffler __Y__

Motion carried, 5-0.

2024-05-003 – AWARD BID FOR WATER MAIN REPLACEMENT ON 77TH STREET FROM STEPHENSON AVE TO NIAGARA FALLS BLVD

- a. 2024-05-14 - CPL Bid Award Recommendation Letter - 77th Street Water Main Replacement
- b. Detailed Bid Tabulation - 77th Street Water Main

Motion by Board Member Larkin and seconded by Board Member Asklar to approve.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

2024-05-004 – AUTHORIZING NYS WATER INFRASTRUCTURE IMPROVEMENT ACT GRANT APPLICATION, OBLIGATING LOCAL MATCHING FUNDS, DECLARING INTENT TO SERVE AS SEQR LEAD AGENCY, AND SEQR TYPE II DETERMINATION FOR WATER SYSTEM IMPROVEMENTS

Motion by Board Member Asklar and seconded by Board Member Kimble to approve.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

2024-05-005 – WWTP ORDER ON CONSENT - VISIBLE CONTRAST AND TURBIDITY

- a. 2024-05-17 - NYSDEC Order on Consent R9-20230411-13

Motion by Board Member Kimble and seconded by Board Member Larkin to approve.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

2024-05-006 – APPLICATION FOR WIIA, BIL, AND WQIP FUNDING FOR WASTEWATER TREATMENT PLANT WORK TO MEET WATER QUALITY STANDARDS

Motion by Board Member Larkin and seconded by Board Member Leffler to approve.

Asklar Y Forster Y Kimble Y Larkin Y Leffler Y

Motion carried, 5-0.

14. Unfinished/Old Business

15. New Business & Additional Items for Discussion

16. Executive Session (if needed)

17. Adjournment of Meeting

Motion by Board Member Larkin and seconded by Board Member Asklar to adjourn the meeting at 6:10 p.m.

Asklar __Y__ Forster __Y__ Kimble __Y__ Larkin __Y__ Leffler __Y__

Motion carried, 5-0.

DRAFT

**Niagara Falls Water Board
Personnel Actions and Report
Monday, June 24, 2024**

**Personnel Actions Sheet & Requested of the Board.
All appointments are subject to the appointee meeting the minimum qualifications and all applicable civil service conditions.**

A. PERSONNEL ACTIONS RECOMMEND TO HIRE				
Line Item Number	Position	Department/Location	Pay Rate or Grade	ADDITIONAL INFORMATION
1	HVAC Supervisor	Technical Services	\$25.00-\$35.00 per hour	Repair and maintain all HVAC at all NFWB locations,oversee outside contractors. Job spec awaiting Civil Service approval.
2	Secretary 1	Administration	18.43 per hour	Replace departing Secretary 1

B. RECOMMENDED PROMOTION / MOVE / APPOINTMENT				
Line Item Number	Name and Position	Type of labor move	Change in pay rate or grade	ADDITIONAL INFORMATION
<u>1</u>	<u>Michael Smith, CPA Director of Finance</u>	<u>Appointment</u>	<u>Pay rate: \$50.83 per hour</u>	<u>Vacation per executive staff policy and prorated for 2024, other benefits per Tier II</u>

C. PREVIOUSLY TABLED PERSONNEL ACTIONS				
Line Item Number	Action and Position	Department/Location	Pay Rate or Grade	ADDITIONAL INFORMATION

D. OTHER PERSONNEL				
Name	Position	Department/Location	Pay Rate	ADDITIONAL INFORMATION
Jaclyn Bones	Secretary 1	Administration	18.43 per hour	Resigned 6/14/2024
Brian Majchrowicz	Director of Finance	Administration	51.31 per hour	Resigned 6/14/2024

E. PERSONNEL ON LONG TERM LEAVE OF ABSENCE				
Name	Last Day Worked	Dept.	Return Status	Comments

RENEWAL OF PERMA WORKERS COMPENSATION POLICY

WHEREAS, the Niagara Falls Water Board has procured its Workers’ Compensation insurance policy from PERMA for several years; and

WHEREAS, the workers’ compensation policy renews on July 1 each year; and

WHEREAS, USI, the Water Board’s broker, sought to market the Water Board’s policy with multiple carriers, and after reviewing the results of these efforts with Water Board staff recommended that the Water Board renew its coverage through PERMA, with an estimated premium of \$491,639 after applicable State assessment and a credit for payment in full;

NOW THEREFORE BE IT

RESOLVED, that the Niagara Falls Water Board hereby authorizes the Director of Administrative Services to accept PERMA’s proposal to renew the Workers’ Compensation policy for the July 1, 2024 to June 30, 2025 policy year.

Water Board Personnel Responsible for Implementation of this Resolution:

Director of Administrative Services

Water Board Budget Line or Capital Plan Item with Funds for this Resolution:

Budget Lines: FA.8310.0001.0820.000

GA.8110.0001.0820.000

Budget Lines Supplied by: B. Majchrowicz

Available Funds Confirmed by: M. Smith

On June 24, 2024, the question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

	Yes	No	Abstain	Absent
Board Member Asklar	[]	[]	[]	[]
Board Member Kimble	[]	[]	[]	[]
Board Member Larkin	[]	[]	[]	[]
Board Member Leffler	[]	[]	[]	[]
Chairman Forster	[]	[]	[]	[]

Signed By:

Vote Witnessed By:

Nicholas J. Forster, Chairman

Sean W. Costello, Secretary to Board

Property & Casualty Insurance Proposal

Niagara Falls Water Board



Timothy Wroblewski

Vice President

Account Manager: Linda A. Mayflower, ACSR, CPIA

Date Prepared: June 3, 2024



About USI Insurance Services

USI is one of the largest insurance brokerage and consulting firms in the world, delivering property and casualty, employee benefits, personal risk, program and retirement solutions to large risk management clients, middle market companies, smaller firms and individuals. Headquartered in Valhalla, New York, USI connects together over 9,000 industry leading professionals across approximately 200 offices to serve clients' local, national and international needs. USI has become a premier insurance brokerage and consulting firm by leveraging the USI ONE Advantage®, an interactive platform that integrates proprietary and innovative client solutions, networked local resources and expertise, and enterprise-wide collaboration to deliver customized results with positive, bottom line impact. USI attracts best-in-class industry talent with a long history of deep and continuing investment in our local communities. For more information, visit usi.com.

The USI ONE Advantage

What truly distinguishes USI as a leading middle market insurance brokerage and consulting firm is the USI One Advantage, a game-changing value proposition that delivers clients a robust set of risk management and benefit solutions and exclusive resources with financial impact. USI ONE™ represents **Omni, Network, Enterprise**—the three key elements that create the USI ONE Advantage and set us apart from the competition.

Omni – USI's Proprietary Analytics

Omni, which means "all," is USI's one-of-a-kind solutions platform—real time, interactive, dynamic and evolving, and customized for each client. Built in-house by USI subject matter experts, Omni captures the experience of more than 100,000 clients, thousands of professionals and over 100 years of business activity through our acquired agencies into targeted, actionable solutions.

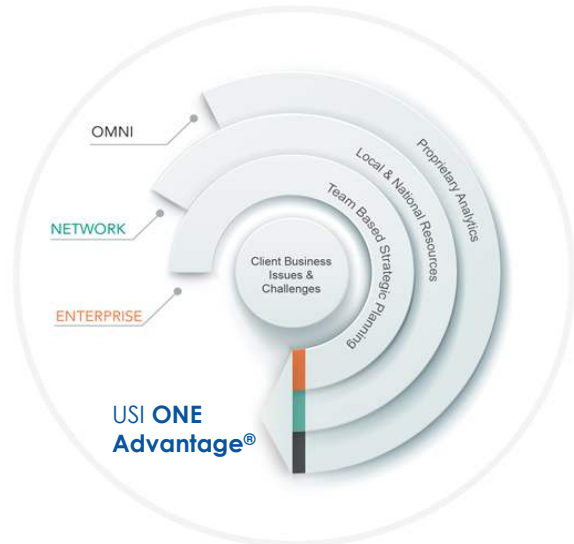
Network – USI's Local and National Resources

USI has made a very large investment in local resources and technical expertise, with more than 6,000 professionals networked nationally to build strong vertical capabilities and integrated account teams. Our local and regional experts ensure account team availability, hands-on service, and ongoing diligent follow-through so we can deliver on the solutions we customize for our clients.

Enterprise – USI's Team Based Strategic Planning

USI's enterprise planning is a disciplined, focused, analysis centered on our client's issues and challenges. Highly consultative meetings integrate USI's Omni analytics with our broad resource network to build a risk management strategy aligned with client business needs. Our enterprise process is a proven method for identifying, quantifying and minimizing client risk exposures.

The USI ONE Advantage—our **Omni** knowledge engine, with our **Network** of local and national resources, delivered to our clients through our **Enterprise** planning process gives USI fundamentally different solutions, the resources to deliver, and a process to bring superior results to our clients.



This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only; it is not a binder and does not amend or alter the insurance contract. Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.

Proposal date: 06/13/2023 Prepared for Niagara Falls Water Board
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Service Team

USI Insurance Services, LLC

726 Exchange St. Ste 618, Buffalo, NY 14210

(716) 314-2000 www.usi.com

Producers

Your is **Timothy Wroblewski**

Direct Number: (716) 314-2107

E-Mail: Timothy.Wroblewski@usi.com

Account Management Team

Your **CL Account Manager** is **Linda A. Mayflower, ACSR, CPIA**

Direct Number: (716) 314-2060

E-Mail: Linda.Mayflower@usi.com

Your **CL Sr Account Rep** is **Lisa Waterhouse**

Direct Number: (716) 314-2064

E-Mail: Lisa.Waterhouse@usi.com

Additional USI Contacts

Your **Claims Advocate** contact is **Jeanne Badaszewski, CWCP**

Direct Number: (716) 314-2038

E-Mail: Jeanne.Badaszewski@usi.com

This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only; it is not a binder and does not amend or alter the insurance contract. Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.

Proposal date: 06/13/2023 Prepared for Niagara Falls Water Board
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Schedule of Locations

Workers Compensation

Insurance Company: PERMA Public Employer Risk Management

Policy Term: 07/01/2024 to 07/01/2025

Location Number	Address	City	State	ZIP Code
1	5815 Buffalo Avenue;	Niagara Falls	NY	14304

Only the locations shown above are included in this proposal. If any locations are not shown above and should be included for coverage, please notify us immediately.

This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only; it is not a binder and does not amend or alter the insurance contract. Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.

Proposal date: 06/13/2023 Prepared for Niagara Falls Water Board
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Workers' Compensation

Insurance Company: PERMA Public Employer Risk Management
Policy Term: 07/01/2024 to 07/01/2025

Coverage Description	Limit
Employers Liability - Each Accident	\$1,000,000
Employers Liability - Disease (Policy Limit)	\$1,000,000
Employers Liability - Disease (Each Employee)	\$1,000,000
Experience Mod	2.07

Coverage is not automatic in all states. Please notify us immediately if you begin operations in another state.

Workers' Compensation Schedule of Exposures

State: NY **Experience Modifier: 2.07**

Class Code	Classification Description	Estimated Annual Payroll	Premium
6319	Water Line Repair	\$423,838	\$41,787
7520	Waterworks	\$777,227	\$105,527
7542	Meter Reader Utility Company	\$371,874	\$29,201
7580	Sewer Plant	\$2,780,050	\$195,880
7720	Police Department	\$63,644	\$4,760
8810	Clerical Office Employees NOC	\$1,639,854	\$4,888
8820	Attorneys	\$172,390	\$480
9402	Street Cleaning	\$486,259	\$53,968
9410	Municipal Employees	\$306,899	\$52,657

Premium Adjustments	Amount
New York State Assessment	\$12,274
2% Credit on Total Contribution, if pay in full by 7/01/24	-\$9,783
Total Estimated Annual Premium Including Premium Adjustments	\$491,639

This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only; it is not a binder and does not amend or alter the insurance contract. Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.

Proposal date: 06/13/2023 Prepared for Niagara Falls Water Board
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Premium Summary

Coverage	Carrier	Expiring Term Premium	Proposed Term Premium
Worker's Compensation	Perma	\$420,382	\$491,639
TOTAL ESTIMATED ANNUAL PREMIUM		\$420,382	\$491,639

Binding Requirements:

- "Client Authorization To Bind" signed by the insured

Note:

In evaluating your exposure to loss, we have been dependent upon information provided by you. If there are other areas that need to be evaluated prior to binding of coverage, please bring these areas to our attention. Should any of your exposures change after coverage is bound, such as your beginning new operation, hiring employees in new states, buying additional property, etc., please let us know so proper coverage(s) can be discussed.

Higher limits may be available. Please contact us if you would like a quote for higher limits.

This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only; it is not a binder and does not amend or alter the insurance contract. Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.

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Marketing Summary

This list represents the carriers that were approached to provide a competitive insurance program for your business.

Carrier	Result
Comp Alliance	Declined – doesn't meet underwriter/company guidelines (non-taxing entity)
MEMIC	Declined – As indication was double Perma's pricing
PMA	Indication - 725,000

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Proposal date: 06/13/2023 Prepared for Niagara Falls Water Board
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USI Disclosures

Direct Bill DISCLOSURE: The Insurance Company operates independently for the financing of your insurance premium. Your agreement to finance this premium is directly with the insurance company and not USI Insurance Services.

If payment is not received by the due date, the insurance company could cancel your insurance policy(s) for non-payment of premium. The insurance company has the right to honor the cancellation date and **NOT** offer reinstatement or rewrite the insurance coverage.

We are not in a position to make monthly reminders or verify that your payment was received. Please take the necessary action to avoid possible cancellation of your insurance policy(s) which you are paying directly to the insurance company.

Information Concerning Our Fees: As a licensed insurance producer, USI is authorized to confer with or advise our clients and prospective clients concerning substantive benefits, terms or conditions of insurance contracts, to sell insurance and to obtain insurance coverages for our clients. Our compensation for placement of insurance coverage, unless otherwise specifically negotiated and agreed to with our client, is customarily based on commission calculated as a percentage of the premium collected by the insurer and is paid to us by the insurer. We may also receive from insurers and insurance intermediaries (which may include USI affiliated companies) additional compensation (monetary and non-monetary) based in whole or in part on the insurance contract we sell, which is contingent on volume of business and/or profitability of insurance contracts we supply to them and/or other factors pursuant to agreements we may have with them relating to all or part of the business we place with those insurers or through those intermediaries. Some of these agreements with insurers and/or intermediaries include financial incentives for USI to grow its business or otherwise strengthen the distribution relationship with the insurer or intermediary. Such agreements may be in effect with one or more of the insurers with whom your insurance is placed, or with the insurance intermediary we use to place your insurance. You may obtain information about the nature and source of such compensation expected to be received by us, and, if applicable, compensation expected to be received on any alternative quotes pertinent to your placement upon your request.

Document Delivery DISCLOSURE: USI strives to make your interactions with us easy and efficient. Therefore, we intend to deliver your policy and all policy-related documents electronically through our InsurLink client portal or through email. If you do not wish to receive these documents electronically or if you would like a paper copy of any or all documents at no cost to you, please notify your client service representative in writing. If your email or electronic contact information changes, please notify your client service representative in writing.

Reviewing Client Contracts DISCLOSURE: As a service to our clients, upon their request, USI will review those portions of your contract regarding the insurance and indemnity requirements as they relate to your insurance program and provide comments and/or recommendations based upon such review. This service should not be taken as legal advice and it does not replace the need for review by the insured's own legal counsel.

This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only; it is not a binder and does not amend or alter the insurance contract. Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.

Proposal date: 06/13/2023 Prepared for Niagara Falls Water Board
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Client Authorization to Bind

Important Information - Coverage cannot be bound when severe weather is threatening regardless of the expiration date.

After careful consideration of your proposal dated June 3, 2024, we accept your insurance program as presented with the following exceptions, changes, and/or recommendations:

Client Signature	Date Signed
------------------	-------------

Niagara Falls Water Board

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**AUTHORIZING PROCUREMENT OF ELECTRIC VEHICLE
AND DISPOSAL DIESEL SUV**

WHEREAS, Water Board staff periodically review its fleet status and needs, including seeking to replace costly or maintenance prone vehicles with newer, more efficient vehicles in order to minimize downtime, reduce emissions, and generate cost savings through procurement of less fuel; and

WHEREAS, staff recommend disposal of the Water Board's 2021 Chevrolet Tahoe, a diesel-fueled SUV that has been subject to increasing maintenance expenses, and procuring an electric vehicle to replace that vehicle in the Water Board's fleet; and

WHEREAS, the Water Board is eligible to claim a \$7,500 Federal tax credit for eligible electric vehicles under the Inflation Reduction Act by following a procedure called elective pay, where the amount of the credit is treated as a payment of tax and then refunded; and

WHEREAS, Water Board staff procured quotations for electric vehicles eligible for the tax credit and negotiated to apply the value of the 2021 Chevrolet Tahoe against the purchase price of the electric vehicle; and

WHEREAS, McGuire Chevrolet holds an NYS Office of General Services contract for Class 1-8 Vehicles and provided the Water Board with pricing pursuant to that contract, but the OGS contract does not account for trade-in values and the ultimate price to the Water Board for a 2024 Chevrolet Blazer, from dealer stock at McGuire's Grand Island Dealership, does not meet the threshold whereby procurement via competitive bidding is required; and

WHEREAS, McGuire Chevrolet has quoted a price with fees and after discounts of \$49,930.43 for a 2024 Chevrolet Blazer EV and has offered a trade-in value of \$35,500 for the 2021 Chevrolet Tahoe, for a net purchase price of \$14,430.43; and

WHEREAS, after application of the \$7,500 electric vehicle tax credit, the Water Board's final cost for the 2024 Chevrolet Blazer EV will be \$6,930.43;

* CONTINUED ON NEXT PAGE *

NOW THEREFORE BE IT

RESOLVED, that the Niagara Falls Water Board hereby authorizes the Executive Director to dispose of the 2021 Chevrolet Tahoe, VIN 1GNSKNKT3MR407889, for a trade-in value of \$35,500 to be applied against the \$49,930.43 purchase price of a 2024 Chevrolet Blazer EV from McGuire Chevrolet, for a net payment of \$14,430.43; and

IT IS FURTHER RESOLVED, that the Director of Financial Services shall take such actions as may be required to claim a \$7,500 Federal electric vehicle tax credit in connection with the procurement authorized by this Resolution.

Water Board Personnel Responsible for Implementation of this Resolution:

Executive Director
Director of Financial Services

Water Board Budget Line or Capital Plan Item with Funds for this Resolution:

FA.8340.0200.0440.003 and GA.8120.4900.0440.003

On June 24, 2024, the question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

	Yes	No	Abstain	Absent
Board Member Asklar	[]	[]	[]	[]
Board Member Kimble	[]	[]	[]	[]
Board Member Larkin	[]	[]	[]	[]
Board Member Leffler	[]	[]	[]	[]
Chairman Forster	[]	[]	[]	[]

Signed By:

Vote Witnessed By:

Nicholas J. Forster, Chairman

Sean W. Costello, Secretary to Board

2024 BLAZER EV LT AWD
 GAZ SUMMIT WHITE /EOE
 H9F BLACK
 ORDER NO. DFVTG0/TRE STOCK NO.
 VIN 3GN KDBR J2 RS221603
 *****8307*****13*13134S
 MODEL & FACTORY OPTIONS MSRP
 1MC26 BLAZER EV LT AWD 48800.00
 WPN CONVENIENCE AND DRIVER 1225.00
 CONFIDENCE PACKAGE
 * ADAPTIVE CRUISE CONTROL
 * HD SURROUND VISION
 * ENHANCED AUTOMATIC
 EMERGENCY BRAKING
 * INTERSECTION AUTOMATIC
 EMERGENCY BRAKING
 * REVERSE AUTOMATIC BRAKING
 * REAR PEDESTRIAN ALERT
 * SIDE BICYCLIST ALERT
 ZFT COMFORT AND CONVENIENCE 2295.00
 PACKAGE
 * PWR SEAT ADJUST,
 DRIVER 8 WAY
 * PWR SEAT ADJUST, PASS 6 WAY
 * FRONT 2 WAY POWER LUMBAR
 * HEATED FRONT SEATS
 * BLACK EVOTEX INTERIOR
 * WIRELESS PHONE CHARGING
 * STEERING WHEEL WRAPPED
 * STEERING WHEEL, HEATED,
 AUTOMATIC
 * INSIDE REARVIEW MIRROR, AUTO
 DIMMING
 * MIRRORS, OUTSIDE HEATED,
 POWER-ADJUSTABLE, POWER
 FOLDING, DRIVER -SIDE
 AUTO DIMMING
 * ROOF RAILS, SATIN
 ALUMINUM FINISH
 * AUTONSENSE POWER LIFTGATE
 ** CONTINUED ON PAGE 2 **

GENERAL MOTORS LLC
 RENAISSANCE CENTER
 DETROIT MI 48243-1114
 VEHICLE INVOICE 10D00108614

RETAIL - STOCK
 INVOICE 05/31/24
 SHIPPED 02/22/24
 EXP I/T 05/31/24
 INT COM 06/04/24
 PRC EFF 05/31/24
 KEYS XXXXX XXXXX
 WFP-S QTR OPT-1
 BANK: GM FINANCIAL
 CHG-TO 13-134
 SHIP WT:
 HP:
 GVWR: 6504
 GAWR.FT:
 GAWR.RR:
 EMPLOY:
 SUPPLR:
 DAN:
 EMPINC:
 SUPINC:

49,731
+ 199.43 fees

49,930.43
- 35,500 Trade

14,430.43

MAGUIRE CHEVROLET OF GRAND ISLAND

2024 BLAZER EV LT AWD
 GAZ SUMMIT WHITE /EOE
 H9F BLACK
 ORDER NO. DFVTG0/TRE STOCK NO.

GENERAL MOTORS LLC
 RENAISSANCE CENTER
 DETROIT MI 48243-1114

MODEL & FACTORY OPTIONS
* CONTINUED FROM PAGE 1 **
* TRAILERING EQUIPMENT
* HITCH VIEW
* HITCH GUIDANCE
SZ LT LAUNCH EDITION CREDIT

MSRP

3520.00-

TOTAL MODEL & OPTIONS:
DESTINATION CHARGE

48800.00

1395.00

TOTAL
MEMO: TOTAL LESS HOLDBACK

50195.00

INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

MAGUIRE CHEVROLET OF GRAND ISLAND



State & Local Governments



What is elective pay?

Elective pay allows applicable entities, including tax-exempt and governmental entities that would otherwise be unable to claim certain credits because they do not owe federal income tax, to benefit from some clean energy tax credits. By choosing this election, the amount of the credit is treated as a payment of tax and any overpayment will result in a refund.

For example, because of the Inflation Reduction Act, a local government that makes a clean energy investment that qualifies for the investment tax credit can file an annual tax return with the IRS to claim elective pay for the full value of the investment tax credit, as long as it meets all of the requirements including a pre-filing registration requirement. As the local government would not owe other federal income tax, the IRS would then make a refund payment in the amount of the credit to the local government.

Are state and local governments eligible?

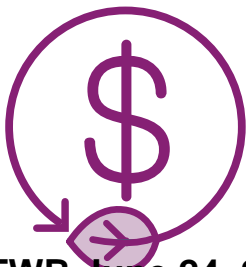
Yes. States, political subdivisions and their agencies and instrumentalities are all eligible for elective pay. This includes the District of Columbia. It also includes cities, counties and other political subdivisions. Water districts, school districts, economic development agencies, public universities and hospitals that are agencies and instrumentalities of states or political subdivisions are also included.

How do I make the elective payment election?

Eligible entities not normally required to file an annual tax return with the IRS should file Form 990-T along with any form required to claim the relevant tax credit.

However, there are steps leading up to this, such as a required pre-filing registration process. An EIN or TIN is required to complete the pre-filing registration process.

Electronic return filing is strongly encouraged.



What will I need to do to receive a payment?

- 1. Identify and pursue the qualifying project or activity:** You will need to know what applicable credit you intend to earn and use elective pay for.
- 2. Determine your tax year, if not already known:** Your tax year will determine the due date for your tax return.
- 3. Placed in service:** The applicable credit property must be placed in service BEFORE a registration number will be issued.
- 4. Complete pre-filing registration with the IRS:** This will include providing information about yourself, which applicable credits you intend to earn, and each eligible project/property that will contribute to the applicable credit and other information required. Upon completing this process, the IRS will provide you with a registration number for each applicable credit property. You will need to provide that registration number on your tax return as part of making the elective pay election.
 - Complete pre-filing registration in sufficient time to have a valid registration number at the time you file your tax return.
- 5. Satisfy all eligibility requirements for the tax credit and any applicable bonus credits, if applicable, for a given tax year:**
 - You will need the documentation necessary to properly substantiate any underlying tax credit, including if bonus amounts increased the credit.
- 6. File Form 990-T by the due date (or extended due date) and make a valid elective payment election.**

What tax credits can elective pay be used for?

See [Publication 5817g](#) for a list of tax credits that can be used for elective pay.

Resources

- > [Elective Pay and Transferability](#)
- > [irs.gov/cleanenergy](https://www.irs.gov/cleanenergy)
- > [Publication 5884, IRA and CHIPS Pre-Filing Registration Tool User Guide](#)
- > [Publication 5902, Clean Energy Authorization Permission Management User Guide](#)

PROCUREMENT OF VERKADA HARDWARE AND SERVICES

WHEREAS, the Niagara Falls Water Board (“Water Board”) actively is upgrading its information technology (“IT”) and physical security infrastructure to protect its critical infrastructure and its personnel; and

WHEREAS, Water Board IT employees have evaluated current physical security hardware and determined that Verkada brand equipment is appropriate to deploy when adding or upgrading physical security assets, as those systems can be installed and maintained without requiring a third-party contractor, are scalable, and have robust information security; and

WHEREAS, the Water Board can procure Verkada security hardware and associated licenses through vendor Insight; and

WHEREAS, Insight has provided a quotation dated May 20, 2024, No. 0227429560, for physical security equipment totaling \$6,350.23 per NYS Office of General Services Information Technology Umbrella Contract No. PD67645, Group 73600, Award 22876, and pursuant to General Municipal Law § 104, the Water Board is authorized to make purchases from such competitively-awarded OGS contracts; and

WHEREAS, Insight has provided a second quotation dated May 20, 2024, No. 0227429576, for 10 years of subscription licenses needed for functionality of the Verkada hardware, for a total cost of \$23,932.41; and

WHEREAS, the majority of the items that are the subject of this procurement will be used to upgrade security at the Gorge Pumping Station, which historically has been impacted by vandalism and other security-related issues;

* CONTINUED ON NEXT PAGE *

NOW THEREFORE BE IT

RESOLVED, that the Niagara Falls Water Board authorizes the Executive Director to procure Verkada physical security equipment and licenses from Insight Public Sector per that company's quotations Nos. 0227429560 and 0227429576 for a total sum not to exceed \$30,282.64.

Water Board Personnel Responsible for Implementation of this Resolution:
Executive Director

Water Board Budget Line or Capital Plan Item with Funds for this Resolution:
Budget Line FA - 8150.0000.0446.008, Software Maint/Licenses
Capital Item WWTP 17, WWTP Infrastructure Projects, Misc.
(Precise allocation pending classification of certain items as operational vs capital expenses)

On June 24, 2024, the question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

	Yes	No	Abstain	Absent
Board Member Asklar	[]	[]	[]	[]
Board Member Kimble	[]	[]	[]	[]
Board Member Larkin	[]	[]	[]	[]
Board Member Leffler	[]	[]	[]	[]
Chairman Forster	[]	[]	[]	[]

Signed By:

Vote Witnessed By:

Nicholas J. Forster, Chairman

Sean W. Costello, Secretary to Board

SOLD-TO PARTY 10206613

NIAGARA FALLS WATER BOARD
 5815 BUFFALO AVE
 NIAGARA FALLS NY 14304-3832

SHIP-TO

NIAGARA FALLS WATER BOARD
 5815 BUFFALO AVE
 NIAGARA FALLS NY 14304-3832

Quotation	
Quotation Number	: 0227429560
Document Date	: 20-MAY-2024
PO Number	:
PO release:	:
Sales Rep	: Drew Connelly
Email	: DREW.CONNELLY@INSIGHT.COM
Telephone	:

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Insight Assigned Carrier/Ground
Terms of Delivery : FOB DESTINATION
Currency : USD

Material	Material Description	Quantity	Unit Price	Extended Price
AC12-HW	Verkada AC12 - Access Control System - Control for 1 Door STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	416.36	416.36
AX11-HW	AX11 IO CONTROLLER STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	3	952.44	2,857.32
ACC-MNT-7	Verkada ACC-MNT-7 - camera dome angle mount STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	2	88.75	177.50
ACC-MNT-CORNER-1	Verkada - Corner mount - Steel STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	118.53	118.53
ACC-MNT-2	Verkada ACC-MNT-2 - camera mounting bracket STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	53.01	53.01
ACC-MNT-8	Verkada ACC-MNT-8 - camera pendant cap STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	41.10	41.10
CD52-256E-HW	Verkada CD52-E - network surveillance camera - dome - with 30 days onboard storage (256GB) STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	833.31	833.31
CD42-256-HW	Verkada CD42 - network surveillance camera - dome - with 30 days onboard storage (256GB) STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	2	595.06	1,190.12

Material	Material Description	Quantity	Unit Price	Extended Price
VX52-HW	Verkada VX52 Viewing Station - video server - 150 channels STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	662.98	662.98
			Product Subtotal	6,350.23
			TAX	
			Total	6,350.23

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Drew Connelly

DREW.CONNELLY@INSIGHT.COM

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.
<https://www.insight.com/terms-and-policies>

SOLD-TO PARTY 10206613

NIAGARA FALLS WATER BOARD
 5815 BUFFALO AVE
 NIAGARA FALLS NY 14304-3832

SHIP-TO

NIAGARA FALLS WATER BOARD
 5815 BUFFALO AVE
 NIAGARA FALLS NY 14304-3832

Quotation	
Quotation Number	: 0227429576
Document Date	: 20-MAY-2024
PO Number	:
PO release:	:
Sales Rep	: Drew Connelly
Email	: DREW.CONNELLY@INSIGHT.COM
Telephone	:

We deliver according to the following terms:

Payment Terms : Net 30 days
Ship Via : Electronic Delivery
Terms of Delivery : FOB DESTINATION
Currency : USD

Material	Material Description	Quantity	Unit Price	Extended Price
LIC-VX-10Y	Verkada VX - subscription license (10 years) - 1 license Coverage Dates: 20-MAY-2024 - 20-MAY-2034 STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	1	2,382.00	2,382.00
LIC-AX-10Y	Verkada IO Controller - subscription license (10 years) - 1 license Coverage Dates: 20-MAY-2024 - 20-MAY-2025 STATE OF NEW YORK IT UMBRELLA CONTRACT SOFTWARE & HARDWARE(# PD67645 / AWARD 22876)	3	4,764.59	14,293.77
LIC-BB-10Y	Verkada Basic Alarm - License - 10 Years Coverage Dates: 20-MAY-2024 - 20-MAY-2034 OPEN MARKET	2	3,628.32	7,256.64
			Product Subtotal	23,932.41
			TAX	
			Total	23,932.41

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Drew Connelly

DREW.CONNELLY@INSIGHT.COM

Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

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SOFTWARE AND CLOUD SERVICES PURCHASES: If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

<https://www.insight.com/terms-and-policies>

AMENDMENT TO EXECUTIVE DIRECTOR’S EMPLOYMENT AGREEMENT

WHEREAS, Sean W. Costello competently served the Niagara Falls Water Board as its General Counsel for over six years, has actively been involved in all aspects of Water Board operations, previously served the Water Board as acting Executive Director during portions of 2020 and 2021, and on May 20, 2024 formally was appointed Executive Director; and

WHEREAS, Mr. Costello has agreed to serve as Executive Director and to continue to perform the duties of General Counsel for the same compensation he currently is receiving as General Counsel pursuant to his employment contract originally dated as of May 18, 2018, but has requested that as consideration for his additional duties the Board approve Amendment No. 2 to extend his employment contract and formally to permit him use of a vehicle from the Water Board’s fleet for business purposes;

NOW THEREFORE BE IT

RESOLVED, that on behalf of the Niagara Falls Water Board, its Chairman hereby is authorized to execute Amendment No. 2 to Mr. Costello’s employment agreement.

On June 24, 2024, the question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

	Yes	No	Abstain	Absent
Board Member Asklar	[]	[]	[]	[]
Board Member Kimble	[]	[]	[]	[]
Board Member Larkin	[]	[]	[]	[]
Board Member Leffler	[]	[]	[]	[]
Chairman Forster	[]	[]	[]	[]

Signed By:

Vote Witnessed By:

Nicholas J. Forster, Chairman

Sean W. Costello, Secretary to Board

**AMENDMENT NO. 2 to EMPLOYMENT AGREEMENT
Between Niagara Falls Water Board and Sean W. Costello**

This agreement for an employment contract amendment is made by and between the Niagara Falls Water Board (“Water Board”) and Sean W. Costello (“Employee”), with the amendment effective as of June 24, 2024.

WHEREAS, the Water Board and Employee entered into an Employment Agreement for Employee to serve as General Counsel and Secretary with an Effective Date of May 21, 2018 (“the Agreement”); and

WHEREAS, the parties have agreed that Employee shall serve as Water Board Executive Director; and

WHEREAS, the terms of Employee’s compensation shall remain unchanged, but as consideration for Employee’s service as Executive Director, this amendment No. 2 grants Employee an extension of the Employment Agreement with provisions on renewal of the Agreement and the use of a Water Board vehicle as is consistent with the response, travel, and field responsibilities of the Executive Director; and

NOW THEREFORE, in consideration of the mutual promises and covenants contained in this Amendment, and such other good and valuable consideration the receipt and sufficiency of which the parties hereby acknowledge, the parties agree to amend the Agreement as follows:

1. Nature of Position and Duties is AMENDED to add:

Employee shall serve at the pleasure of the Board of Directors as Executive Director of the Niagara Falls Water Board. While Employee is Executive Director he shall continue to serve as General Counsel, except the Board may suspend, transfer to another attorney, or otherwise modify this requirement as it deems proper. If the Board ends Employee’s service as Executive Director, Employee shall serve as General Counsel for the remaining term of this Agreement and until the Agreement is terminated as provided for in Section 6, Termination. While serving as Executive Director, Employee shall be designated a policymaker for the purpose of NYS Commission on Ethics and Lobbying in Government regulations.

3. Benefits is AMENDED in part as follows:

~~Employee shall not be entitled to a company car.~~ Employee shall have a Water Board vehicle to use while serving as Executive Director, as in that role Employee is expected to be available to respond to emergencies, to travel as necessary to further the Water Board’s interests, and frequently to visit Water Board facilities and field work locations. This vehicle is to be used for Water Board business and the value of Employee’s commuting/de minimis personal use shall be considered taxable as required by applicable IRS Regulations.

4. Term is DELETED and replaced with the following:

4. Term. Per Amendment No. 2 to this Employment Agreement, the term of this Agreement shall be from June 24, 2024 and continuing through December 31, 2026. The Employment Agreement shall automatically renew for three-year terms unless notice is given of non-renewal no later than 90 days prior to the commencement of a new term.

With the exception of the changes made herein and hereby and any other provisions which are null while Employee serves as Executive Director, the Employment Agreement originally Effective as of May 21, 2018 between the Water Board and Employee remains, in all other aspects, in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment No. 2 effective as of June 24, 2024.

NIAGARA FALLS WATER BOARD

By: _____
Nicholas J. Forster, Chairperson Date

Sean W. Costello, Employee Date

PROCUREMENT OF SET OF IMPELLERS FOR WTP LEAD HIGH LIFT PUMP NO. 2

WHEREAS, on March 30, 2024 Niagara Falls Water Board Water Treatment Plant (“WTP”) High Lift Lead Pump No. 2 failed, and Moley Magnetics was contracted to repair this important infrastructure on an emergency basis; and

WHEREAS, in the course of disassembling and inspecting the pump, it was determined that in addition to other repairs, the original pump impellers are worn and must be replaced in order to obtain optimal performance from the pump; and

WHEREAS, High Lift Lead Pump No. 2 was manufactured by Floway, and Fluid Kinetics, Inc., is the sole source for Floway pump parts in Upstate New York; and

WHEREAS, Fluid Kinetics has provided a quote dated June 20, 2024 for a set of original equipment manufacturer supplied impellers for High Lift Lead Pump No. 2 at a total cost of \$49,202;

NOW THEREFORE BE IT

RESOLVED, that the Niagara Falls Water Board authorizes the Executive Director to procure from Fluid Kinetics, Inc., a set of original equipment manufacturer impellers for Water Treatment Plant High Lift Lead Pump No. 2 for a total cost not to exceed \$49,202.

Water Board Personnel Responsible for Implementation of this Resolution:
Executive Director

Water Board Budget Line or Capital Plan Item with Funds for this Resolution:
Capital Line WTP-1.1, WTP Large Pump Replacements.
Capital Line Supplied by: Doug Williamson

On June 24, 2024, the question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

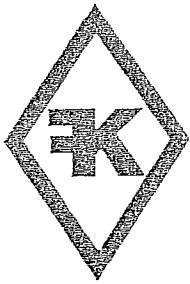
	Yes	No	Abstain	Absent
Board Member Asklar	[]	[]	[]	[]
Board Member Kimble	[]	[]	[]	[]
Board Member Larkin	[]	[]	[]	[]
Board Member Leffler	[]	[]	[]	[]
Chairman Forster	[]	[]	[]	[]

Signed By:

Vote Witnessed By:

Nicholas J. Forster, Chairman

Sean W. Costello, Secretary to Board



Fluid Kinetics Inc.

PO Box 655 Orchard Park, NY 14127 (716) 662-7900 Fax: (716) 662-7982
4 Laura Drive Averill Park, NY 12018 (518) 674-8046 Fax: (518) 674-8048

FAX TRANSMITTAL

Recipient: Sean W. Costello Sent By: Bob Pace

Company: Near Falls Water Board Company: Fluid Kinetics

Fax Number: _____ Fax Number: (716) 662-7982

Phone Number: _____ Phone Number: (716) 662-7900

Date: 6/20/24 Time: 3:15 pm

Total No. Pages: 1

SUBJECT: flowy Pump 9/N 15654-5/1-2

MESSAGE:

1 - P/N 546815-1036m I nguller w/ wren Ring
\$ 24,606⁰⁰

1 - P/N 546399-1036m I nguller w/ wren Ring
\$ 24,606⁰⁰

Del in 26 weeks
As yet followed

TKS Bob.

Representing:

Aurora Pump ~ ARD ~ CSI Controls ~ F.E. Myers
ITT/AC ~ ITT/G&L ~ ITT/Goulds Pumps ~ ITT/Marlow ~ Safe Approach
Winters Gauge ~ GA Industries

Visit us on the web at:
www.fluidkinetics.net



Floway
2494 S Railroad Ave
Fresno, CA 93706
USA

T +1 559 442 4000
F +1 559 442 3098
weirminerals.com

6/19/24

Attention: Weir Floway Inc. Customers

To whom it may concern,

We thank you for your inquiry in regard to Weir Floway products and parts.

The Weir Floway municipal product distribution channel is structured on an exclusive geographic basis. For the upstate New York territory, Fluid Kinetics Inc. is the sole source for all Weir Floway Inc. municipal products. For assistance and complete information on all Weir Floway pumps, equipment and parts, please contact Fluid Kinetics, Inc. as follows:

Robert S Glace Jr
Fluid Kinetics Inc.
PO Box 655
Orchard Park, NY 14127

716-662-7900 (Phone)
716-662-7982 (Fax)

rglace@fluidkinetics.net

If we are favoured with an order, we ask that you issue purchase orders to Fluid Kinetics Inc.

We appreciate your continued interest in Weir Floway Inc. pumps and equipment, and thank you again for the opportunity to serve you.

Sincerely,

Brant Williams
Municipal Sales Manager – Eastern US